

Message Text

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PAGE 01 STATE 145695

12

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NEA/EGY:GGBROWN

NEA/RA:HMMONTGOMERY

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R 202110Z JUN 75

FM SECSTATE WASHDC

TO AMEMBASSY CAIRO

AMCONSUL DHAHRAN

AMEMBASSY JIDDA

AMEMBASSY KUWAIT

AMEMBASSY TEHRAN

UNCLAS STATE 145695

E.O. 11652: N/A

TAGS: BTRA, EG, IR, KU, SA

SUBJECT: TRAVEL OF DRAVO CORP. TEAM

1. MANAGEMENT TEAM FROM DRAVO CORP., PITTSBURGH, LARGE (DOLS. 470 MILLION ANNUAL SALES VOL.) DESIGN CONSTRUCTORS OF TURNKEY OPERATIONS IN FIELDS OF MINERALS PROCESSING, WATER AND WASTE TREATMENT, BULK MATERIALS HANDLING SYSTEMS, WATERWAYS AND PORT FACILITIES DESIGN, AND CONSTRUCTION OF ELECTRICAL GENERATING SYSTEMS, VISITING ADDRESSEE POSTS ACCORDING FOLLOWING SCHEDULE: TEHRAN, JULY 4-8, TEHRAN HILTON; KUWAIT, JULY 9-11, KUWAIT SHERATON; DHAHRAN, JULY 12, HOTEL AL-GOSAIBI; JIDDA AND RIYADH, JULY 13-15, HOTELS KANDARA PALACE, JIDDA AND AL-YAMAMA, RIYADH; CAIRO, JULY 16, NILE HILTON.

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2. TEAM CONSISTS OF: ROBERT DICKEY, III, PRESIDENT;

PETER H. SMITH, PRESIDENT, GIBBS AND HILL (DRAVO
SUBSIDIARY); G. FRANK GARDNER, MANAGING DIRECTOR,
DRAVO INTERNATL; THOMAS F. FAUGHT, SENIOR FINANCIAL OFFICER.

3. TEAM HAS HAD EXTENSIVE CONVERSATIONS WITH DEPARTMENT
AND USDOC OFFICERS RE PROJECT OPPORTUNITIES IN COUNTRIES
VISITED AND WILL CONTACT EMBASSIES UPON ARRIVAL. REQUEST

YOU ASSIST TEAM THROUGH BRIEFINGS AND AID IN ESTABLISHING
CONTACT WITH APPROPRIATE GOVERNMENT OFFICIALS AND PRIVATE
PARTIES.

4. FOR TEHRAN: DRAVO CORP. BEING CONSIDERED FOR
MEMBERSHIP US/IRAN JOINT BUSINESS COUNCIL. KISSINGER

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